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INTERNATIONAL ECONOMICS

5 Factor Endowments and the Heckscher-Ohlin Theory

Factor-Price Equalization and Income Distribution

2. The factor price equalization theorem

- It follows **directly** from the H-O **theorem** and holds only if the H-O theorem holds.
- It was **Paul Samuelson** (1970 Nobel prize in economics) who proved this factor-price equalization theorem.
- For this reason, it is sometimes referred to as the Heckscher-Ohlin-Samuelson theorem (H-O-S theorem, for short).

The factor price equalization theorem

International trade

equalization
in

relative and absolute
returns



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According to the H-O-S theorem,

- **International trade** will bring about **equalization** in the relative and absolute returns to **homogenous factors** across nations.
- In short, **wages** and other factor returns will be the **same** after **specialization** and **trade** has occurred.
- As such, **international trade** is a **substitute** for the **international mobility** of factors.

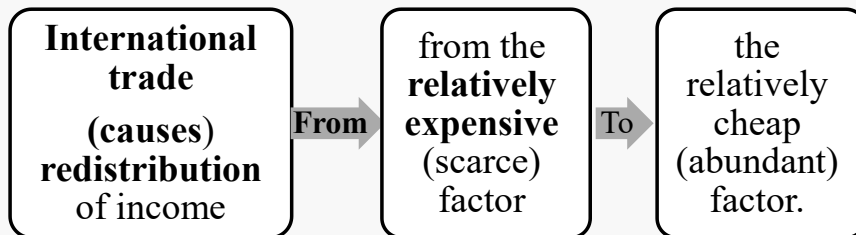
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- **International** trade causes w to **rise** in **Nation_1** (the low-wage nation) and **fall** in **Nation_2**. (the high-wage nation), **reducing** the pre-trade difference in w between nations.

Similarly,

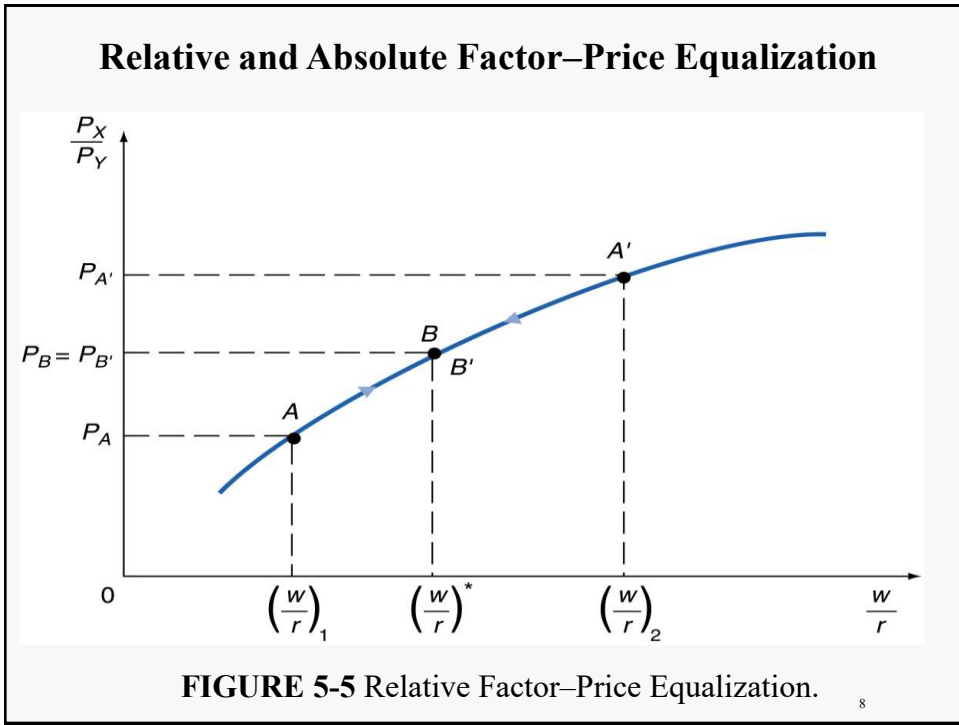
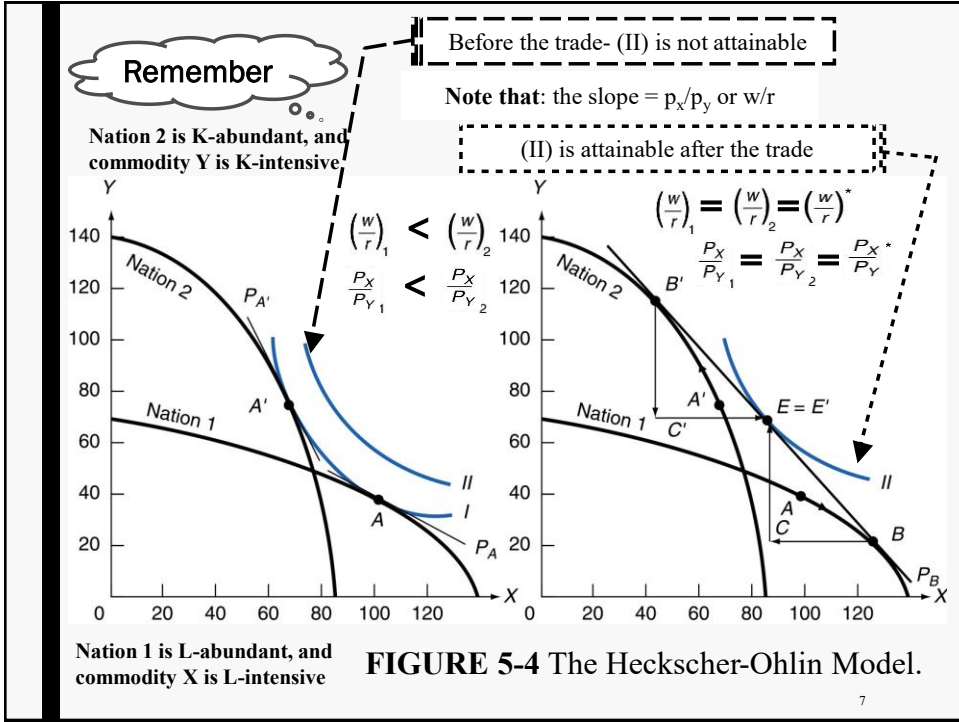
- Trade causes r to **fall** in **Nation_1** (the K-expensive nation) and **rise** in **Nation_2**. (the K-cheap nation), **reducing** the pre-trade difference in r between nations.

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We can show **graphically** that relative factor **prices** are **equalized** by **trade** in the **two** nations (if all the assumptions of h-O theory hold).

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- The preceding analysis shows the **process** by which **relative**, not absolute, factor prices are **equalized**.

In addition to the previous conclusion, we find that:

- **Given the following assumptions that states:**
 - ✓ Trade equalizes **relative factor prices**,
 - ✓ And that **perfect competition** exists in all commodity and factor markets,
 - ✓ and that **both nations** use the **same technology** and face **constant returns to scale** in the production of both commodities,
- It follows that trade also equalizes the **absolute returns** to homogeneous factors.

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To Summarize

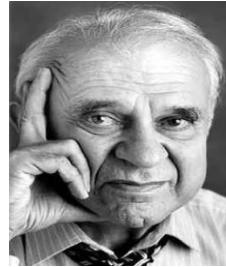
- Trade acts as a **substitute** for the **international mobility** of **factors** of production in its effect on factor prices.
- **With perfect mobility**, **labor** would **migrate** from the **low-wage** nation to the **high-wage** nation until wages in the two nations became equal. Similarly, capital would move from the **low-interest** to the **high-interest** nation until the rate of interest was equalized in the two nations.
- While **trade** operates on the **demand** for factors, factor **mobility** operates on the **supply** of **factors**.
- In either case, the result is **complete equalization** in the **absolute** returns of **homogeneous factors**

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Empirical Tests of the Heckscher-Ohlin Model

The Leontief Paradox

The first empirical test of the Heckscher–Ohlin model was conducted by Leontief in **1951** using U.S. data for the year **1947**.



He Showed that the **pattern** of trade **did not** fit the **conclusions** of the H-O theorem.

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The Leontief Paradox

- Since the United States was the most **K-abundant** nation in the world, **Leontief expected** to find that it **exported K-intensive** commodities and **imported L-intensive** commodities.

Contrary, he found that:

- Exports in the U.S. **seemed** to be **labor intensive** when they should have been capital intensive.

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Source of the Leontief Paradox Bias

- Assumed a **two factor** world which required assumptions about what is **capital** and what is **labor**.
- Only **physical capital** included as **capital**, ignoring **human capital** (education, job training, skills).
- Most heavily **protected industries** in U.S. were **L-intensive**, this caused increased **domestic production** and reduced imports of **L-intensive** goods.

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The End

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